

Pool Route Sales USA, Inc.

Email or fax form to: lisa@usapoolroutesales.com – Fax (888) 371-1193

Questions? Call (772) 220-3306

www.usapoolroutesales.com

Business Name _____

Business Address _____

City _____ State _____ Zip _____ County _____

Owner's Name _____ Title _____ Birthday Month/day _____

Work Telephone _____ Home Telephone _____

Fax Number _____ Cell Number _____

E-mail Address _____

Location of Pool Accounts (cities) And Number Of Accounts In Each City

What is the approximate Radius of your route? _____ Miles

How Many Accounts? Residential _____ Commercial _____

Type? HOA Apt Hotel (circle) Number of stops per week _____

How many are: Gunitite _____ Vinyl Liner _____

Are You Selling All or Part of Your Route _____ Reason for selling? _____

Are you willing to split your route if a buyer wants something smaller? Yes _____ No _____

Monthly Service Billing Gross (for weekly cleanings, not including extras or repairs) \$ _____

of years Accounts have been on service? _____

Are Chemicals Included In Monthly service Fee? _____

If you charge extra for chemicals (Chlorine, tabs, acid) what was gross for last year? \$ _____

Billing Goes Out On What Day For What Month? _____

Which Computer Program Do You Use For Billing? _____

Do you have tax returns you are willing to make available for review? Yes _____ No _____

Do you have P&L's or other financial records available for review? Yes _____ No _____

Number of Year Round Customers _____ Monthly/Weekly Billing (not incl repairs) _____

Number of Seasonal Customers _____ Length of Time Off Season _____

Season Terms: Summer _____ to _____ Winter _____ to _____

Number of Full Service _____ Monthly/Weekly Charge: High _____ Low _____

Number of Chemical Only _____ Monthly/Weekly Charge: High _____ Low _____

Special Services and Rates (EOW, Chem/Brush, etc) _____

Number of Openings _____ Charge for Opening _____

Number of Closings _____ Charge for Closing _____

Do You Charge Extra For Filter Cleans? Yes _____ No _____ If Yes, How Much _____

Do You Charge Extra For Stabilizer? Yes _____ No _____ If Yes, How Much _____

How are repairs handled? In-house, or contracted out? (circle one) if contracted what is your arrangement? _____ %, _____ flat rate, Other: _____

of Pools Done Each Day and in What City?

# _____	# _____	# _____	# _____	# _____	# _____
Monday	Tuesday	Wednesday	Thursday	Friday	Saturday

City: Mon.	Tues.	Wed.	Thur.	Fri.	Sat.
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How many hours per week do you average cleaning these pools (owner operated routes)? _____

pools with auto cleaners _____ # pools screened in _____ # pools with salt systems _____

Are you willing to "split" the route(s) you are selling, E.g. sell a smaller portion? Yes _____ No _____

Are you willing to sponsor/qualify buyers license if necessary? Yes _____ No _____

If a buyer makes an offer, what do you want presented to you?

- All offers _____
- Full Price offers only _____
- Offers made at _____ X the monthly service billing amount or above \$ _____ only

Are you willing to offer any owner financing? Yes _____ No _____

How Did You Hear About Our Company? _____

-----Section below pertains only to portion of ROUTE FOR SALE -----

Complete only if you have employees and they can stay with the route

of Servicemen _____ # of Repairmen _____ Employees or Independents? _____

Tech #1: Hourly or Salary? _____ Wages: _____ # of Years w/co: _____ # of Pools _____

Tech #2: Hourly or Salary? _____ Wages: _____ # of Years w/co: _____ # of Pools _____

Tech #3: Hourly or Salary? _____ Wages: _____ # of Years w/co: _____ # of Pools _____

Tech #4: Hourly or Salary? _____ Wages: _____ # of Years w/co: _____ # of Pools _____

Tech #5: Hourly or Salary? _____ Wages: _____ # of Years w/co: _____ # of Pools _____

Do they drive own trucks or company trucks? _____

If own, gas or mileage allowance? _____ Amount allowed? _____

How many vehicles for sale _____

Year _____ Make _____ Model _____ Blue Book Value \$ _____

Year _____ Make _____ Model _____ Blue Book Value \$ _____

Year _____ Make _____ Model _____ Blue Book Value \$ _____

Year _____ Make _____ Model _____ Blue Book Value \$ _____

Year _____ Make _____ Model _____ Blue Book Value \$ _____

Year _____ Make _____ Model _____ Blue Book Value \$ _____

Approx. Value of Equipment _____

Equipment includes: _____

Any Additional Information That May Be Helpful In Explaining Your Route To

Prospective Buyers:

